



Let your things speak



ioota.com

Hi, I'm Jarvis



Jarvis

Base for EMEA 

- Wi-Fi [802.11g]
- BLE 4.0

Compatible with

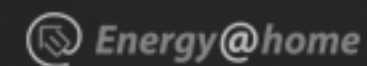


Addons

- ZigBee
- enOcean
- Z-Wave
- NFC
- UMTS
- KNX
- 6LoWPAN
- Backup Battery



IOT ASSOCIATIONS



What can I do

Services

- **Integration**
third party services
(ex: API, CRM..)
- **Inside Store**
Downloads of extra services
(ex: remote maintenance, cleaning,
energy monitoring, babysitting,
network of professionals,
delivery, surveillance, yours, ...)

Internet

10:35

Interfaces

Lan

Products

2017

Meters

Smart ready

- Security
- Safety
- Lighting
- Energy

Yours (not Smart)

- Traditional products / objects
- Industrial machinery

Appliances

Energy@home

ALLSEEN
ALLIANCE

I'm unique. Why?

TODAY

Customization

I'm white-label, so in addition to the design of case and packaging, you can choose protocols, products, services with whom I can "speak" and integrate only the addons that you need to use.

So, you can save money from now.



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(ex. 4 products)



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(ex. 4 products)

TOMORROW

Modularity

You are free to extend the solution in a way that allows it to "speak" to new protocols, products, services, without changing all Jarvis but only distributing a new addon to add to existing ones.

So, you can save money also tomorrow.



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(ex. 7 products)

What I offer to your company.



Analytics

Platform to collect aggregate data, customers profiling, monitoring functions, parameters, services, etc.



Modularity

Possibility to extend the solution, in future, with new protocols, products and services.



Smartness

Prescriptive and predictive assistance for your smart ready products/machinery, or integration to make smart your traditional products.



Backward compatibility

If one of your customer has already Jarvis, to connect your new smart objects/services, he needs only your extra addon.



New business models

Possibility to distribute value-added services [through internal Store] towards your customers.

What else?

Let's talk.

Our Business Model

B2B2C

white-label



Jarvis

Base



Freemium subscription



Store



On in-app selling of
extra features
(remote maintenance / interfaces / trigger..)



Analytics



Data monitoring
with scalable montly cost&plans



Premium



Dashboard & SW Functions

"We are making agreements with companies providing services to propose Jarvis as an option in a bundle of services, offering benefits to customer who joins ***advanced integrated customer care plans.***"

IoT System Integrator [from 2015, @ Bologna]. The first product is a PaaS [Platform as a Service] for the smarthome, office and industry.

Software Development & Mobile Apps



Hardware / Firmware



+8 years of experience
in design and production
of embedded solutions

Analytics / BI / BigData



+1500 B2B customers

UX / UI



+12 years of experience
+200 projects
+10 startups

Security



Privacy



Hub Designer



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