

PERSONAL INFORMATION

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Civil status married, 2 sons (Edoardo, 1994, Carlo 1996)
Nationality Italian
Date of birth 18/03/1963



WORK EXPERIENCE

Present position: consultant of agribusiness and economic of territory (since 1996)

Professional Experience Record:

Dates (from – to)	2020 on
location	EU
Employer	IPBES - Intergovernmental Science-Policy Platform on Biodiversity and Ecosystem Services
Main activities and responsibilities	Stakeholder – senior expert of agribusiness IPBES is an independent intergovernmental body established by States to strengthen the science-policy interface for biodiversity and ecosystem services for the conservation and sustainable use of biodiversity, long-term human well-being and sustainable development

Dates (from – to)	2020 July - Oct
location	Burkina Faso
Employer	RINA spa. Contracting Authority: Gebana BF; African Dev.Bank
Main activities and responsibilities	Technical, Economic and Financial Feasibility Study: State of the Art Mango and Cashew Processing Plant- Burkina Faso Company: Gebana BurkinaFaso Finance: African Development Bank Activity: Gebana Burkina Faso has received a Grant from the African Development Bank and intends to utilize part of this Grant towards the cost of the following Assignment: "Technical, Economic and Financial Feasibility Study: State of the Art Mango and Cashew Processing Plan, Burkina Faso". According to the ToR, the study should provide necessary information for: <ul style="list-style-type: none">• Decision taking on precise investment by the company owners• Application for financing in the private, governmental and multilateral institutions such as AfDB, the World Bank, European Investment Bank etc. to finance the construction• Search for new investment partners in equity• Choice of suppliers and partners for the construction

Dates (from – to)	2019 October-December
location	Kosovo
Employer	Contracting Authority: The European Union, represented by the Delegation of the European Union to Kosovo
Main activities and responsibilities	<p>Technical Support for assessment of the proposals received under the IPA Agriculture and Rural Development Support Grant Scheme 2015</p> <p>The global objective of this specific contract is to assist the Contracting Authority in the selection of the best proposals received under the Call for Proposals "IPA Agriculture and Rural Development Support Grant Scheme 2015" launched on 21 February 2019 (3 lots: Lot 1, Lot 2, and Lot 3)</p>
Dates (from – to)	2019 May
location	Japan
Employer	European Commission -DG Agriculture
Main activities and responsibilities	<p>Business delegate</p> <p>High Level Mission to Japan. Official visits by Commissioner P.Hogan to the relevant Japanese counterparts and promotion activities attended by the business delegation. View and implementation of the EU-Japan Economic Partnership Agreement (EPA). Activity: attend a Business Forum on the different aspects of doing business in Japan, exports and the consumer trends, in light of the new EU-Japan bilateral trade accord; take part in retail and field trips in Tokyo; meet potential business partners from the local Japan market.</p>
Dates (from – to)	2018 October – 2020 February
location	Egypt
Employer	RINA Consulting S.p.A., - Ministry of Agriculture and Land Reclamation, SASME
Main activities and responsibilities	<p>Role: Senior expert of agricultural marketing</p> <p>Ministry of Agriculture and Land Reclamation, SASME - Cairo, Egypt</p> <p>Title: Improving the Dairy Value Chain through Technical Assistance (TA)</p> <p>The project purpose is the following: a) Aid small farmers in reaching the appropriate level of sanitary and phyto-sanitary standards; b) Develop small farmers' marketing capacity and; c) Help to build contractual partnerships amongst agri-business stakeholders.</p> <p>Specific actions: Improve marketing strategies and contractual relations; Design a marketing plan; Capacity building; market price analysis and value chain organization; Organize the marketing system to negotiate the price index and related contracts ; Improve business practices for the dairy value-chain</p>

Dates (from – to)	2018 October – 2019 October
location	Democratic Republic of Congo
Employer	World Bank - association of companies: SIM spa – SOVIMP srl – CRONO scarl email : crono@agraria.it
Main activities and responsibilities	<p>Role: Senior expert of agribusiness</p> <p>World Bank funds (11,5 million of USD of investments)</p> <p>Managing Authority: Cellule d'Exécution des Financements en faveur des Etats Fragiles, CFEF - Government of the Democratic Republic of Congo Government of the Democratic Republic of Congo</p> <p>Title: Contrat n° CFEF/PDPC-C1/H860-ZR/2018/PM. «Consultant chargé de la construction et la gestion de la Plateforme Agro-industrielle a implanter à Lukula et son dépendant de Tshela dans la Province du Kongo Central ».</p> <p>Actions:</p> <p>-Phase I: Update of the design study prepared by the Client and assistance to project management for the supply, assembly and commissioning of an agro-industrial platform of Lukula (with its dependent in Tshela) in the Central Kongo Province in DR Congo</p> <p>-Phase II: Construction of the agro-industrial platform and operational management of the agro-industrial units built</p>
Dates (from – to)	2018 - 2020
location	Italy
Employer	Idea Agro Investment Fund
Main activities and responsibilities	<p>Dea Capital Alternative Funds SGR - Idea Agro: investment fund in agribusiness and agricultural value chains.</p> <p>Role: Advisory Senior Expert of agribusiness -</p> <p>1) Evaluation of local production systems: assessment of the areas to identify the diversification strategy; evaluation of the territorial system; evaluation of the company system and its productive vocation with the definition of productive and organizational potential in the supply chain.</p> <p>2) Agricultural regulatory framework and authorization, with reference to the assessment of the impact and application of the regulation; identification of the corporate structure for the potential acquisition operation.</p> <p>3) Programming - Development strategies. Strategic plan for the development and organization of specialized and integrated agri-food supply chains; project development and innovation coordination</p>
Dates (from – to)	2018 Aprile - May
location	Egypt
Employer	RINA Consulting S.p.A
Main activities and responsibilities	<p>Title: From cotton seed to clothing</p> <p>Scope: Development of plan of action for the Project From cotton seeds to clothing to be implemented by UNIDO.</p> <p>Action: elaborate the detailed action plan for the project based on consultation with all relevant stakeholders, as well as primary and secondary research and field assessments. The analysis validates the strategy described in the project document to tackle the bottlenecks in the long staple / extra long staple cotton value chain, hampering the competitiveness of the Egyptian cotton.</p>

Dates (from – to)	2017 August – 2018 April
location	Italy - UK
Employer	RINA Consulting S.p.A
Main activities and responsibilities	European Bank for Reconstruction and Development (EBRD): Project Preparation Support for Scaling up the Knowledge Economy Initiative in the Corporate Sector - Analysis of Frontier Technologies in the Agribusiness Sector. The objective of the Assignment is to document: List of frontier technologies relevant to the agribusiness sector; factors enabling adoption and obstacles to introducing these technologies (skills development, lack of infrastructure, etc.); Expected impact on the agribusiness sector in introducing frontier technologies and rationale for EBRD's engagement; List of agribusiness sub-sectors amenable to transformation through frontier technologies.
Dates (from – to)	2017 May
location	Egypt
Employer	SEQUA gGmbH - Partner of German Business
Main activities and responsibilities	Assist the EU Delegation in Egypt as the contracting authority for the Inclusive Economic Growth Programme in support of SME development: administering the Call for Proposals by providing technical expertise to assess submitted applications; assessment of the Concept Notes via PROSPECT. Evaluation grid: Relevance of the action, Design of the action
Dates (from – to)	2017 April
location	Italy - China
Employer	CAAA
Main activities and responsibilities	Organization of a visit of the CAAA - China Animal Agriculture Association – section poultry and eggs - to FierAvicola (Italy) and poultry farm in Italy; Preparation of study visits and seminars, coordination of the international teams; design of the programs for Chinese farmers; comparison of EU and Chinese agricultural and environmental policies, including agricultural research and innovation and animal welfare and food safety;
Dates (from – to)	2017, Feb - Apr
location	Ethiopia
Employer	CEFA onlus
Main activities and responsibilities	Project "employ" - Education and jobs for a sustainable alternative to migration in rural Wolaita, Ethiopia ", analysis of rural area of Waloita region; identification of agricultural products and market perspective; organization of value-chains for domestic and international market. Address of professional need and training objectives of smallholder farmers. Project financed by the Ministry of the Interior of the Italian Government
Dates (from – to)	2016, January - February
location	Ghana
Employer	Sofreco
Main activities and responsibilities	Senior expert. Preparation of the methodology for the Formulation of the actions "Production investments in infrastructures for a sustainable agriculture development in the Savannah ecological zone of Ghana": technical proposal: Rationale: comments on ToRs, risks & assumptions; Strategy: approach, proposed tasks, inputs & outputs ; Timetable of activities, Timetable of milestones & deliverables and Staffing schedule; Logframe

	Dates (from – to) location Employer	2016, June Italy - USA GLG - Gerson Lehrman Group
Main activities and responsibilities		Senior expert on agribusiness markets: focus on market of agricultural products and cattle farming. Overview of the market, Expected outlook of the industry; Thoughts on the EU Common Agricultural Policy changes; Expected trends (internal demand, imports, exports, etc.)
	Dates (from – to) location Employer	2015, October South Africa The European House Ambrosetti
Main activities and responsibilities		Team leader & expert of agribusiness. Invited speaker at the South Africa – Italy summit: Building a community of leaders for growing their enterprises in the two countries and continents. Agri-business potential in SSA is huge the issue is how to make it work: Agro-industrial parks are a key tool for overcoming the issues affecting the agri-food sector in SADC. Planning Agro-industrial parks: economics/investments (PPP schemes, financing and risk mitigation mechanisms, employment, knowledge, infrastructure, etc.), logistic, organization/governance model, accountability/communication (standards, high-quality and sustainable production, food security, etc.).
	Dates (from – to) location Employer	2015, August - November Egypt D'Appolonia S.p.A. - Consulting, Design, O&M Engineering Web : www.dappolonia.it/en (tender: UNIDO)
Main activities and responsibilities		Team leader & expert of agribusiness. Objective: techno-economic viability study and a business plan for an agro-industrial park in Quaioubeya Governorate and to train technical team and national stakeholders on the used methodology and tools: a) Identify agro-processing facilities; b) Suggest forward and backward linkage opportunities among existing industries within the cluster area and between the cluster area and the market; c) Identify common facilities and services needed; d) Prepare an overall concept, business plan and a rough master plan for the agro-industrial park.
	Dates (from – to) location Employer	2015, May - 2016 April Egypt D'Appolonia S.p.A. - Consulting, Design, O&M Engineering Web : www.dappolonia.it/en (tender: Egyptian Ministry of Planning (MoP and the African Development Bank
Main activities and responsibilities		Expert of agribusiness. Egypt Comprehensive Master Plan for the Upper Egypt financed by the Egyptian Ministry of Planning (MoP and the African Development Bank.: Golden Triangle's geography (area between Safaga, Quseer, Qena and Qift) that could be used for future planning of agriculture and food processing. Capitalize on the wealth of resources that exist at the GOLDEN TRIANGLE via a master plan for the period (2015-2045) for achieving sustainable development through the integration of industrial and social services provided.
	Dates (from – to) location Employer	2015, January Jordan JCP Srl: Rania Muna email: rmuna@jcpsrl.eu
Main activities and responsibilities		Expert evaluator. Support to Research, Technological Development and Innovation in Jordan – Phase II (SRTD II) to assess concept notes and/or full applications submitted under the Applied Research and Commercialisation Grant Schemes: Four thematic areas are FOOD, ENERGY, WATER and HEALTH. Contracting Authority: Higher Council for Science & Technology

Dates (from – to)	2014 September
location	Saudi Arabia
Employer	Ministry of Foreign Affair – Saudi Arabia
Main activities and responsibilities	Sector analysis and evaluation of the animal feed value chain and sustainability: evaluation strategy of development, technological transferring, international networking
Dates (from – to)	2014 July
location	China
Employer	China Animal Agriculture Association
Main activities and responsibilities	Sector analysis and evaluation of the feed value chain (alfalfa, grassland Industry,...) according to the restructuring of the milk industry: evaluation strategy of development, technological transferring, international networking
Dates (from – to)	2013 October – 2014 February
location	Turkey
Employer	HTSPE – European Commission funds
Main activities and responsibilities	Preparation of Sector Analyses for IPARD - FWC BENEFICIARIES 2009 - LOT 1: Rural Development - EuropeAid/127054/C/SER/multi. Sector fruits and vegetables: assess the strengths, weaknesses, opportunities and threats for the sector; provide policy recommendations based on the prior analysis for the improvement of investment areas
Dates (from – to)	2013 September
location	Chile
Employer	ProChile – Ministry of Foreign Affair
Main activities and responsibilities	Senior expert: seminars on “Environmental Attributes of differentiation for the European Market : Fruit and Wine Industries”
Dates (from – to)	2013 July
location	Ghana
Employer	Amegadze Enterprise
Main activities and responsibilities	Team Leader: feasibility study for the preparation of rural development plan of the Volta Region to attract investments in the agribusiness sector: organize an integrated and sustainable supply chain to improve food security and competitiveness, meet the domestic growing demand, enhance the environmental and social development of the region.
Dates (from – to)	2013 March-April
location	Bratislava, Slovakia
Employer	Slovak Research and Development Agency
Main activities and responsibilities	Senior evaluator: review and evaluation of R&D project proposal: business model in post-industrial era of business
Dates (from – to)	2013 February
location	Mozambique
Employer	AVIAM Lda Maputo
Main activities and responsibilities	<i>Team Leader: senior expert of agribusiness for a plan of organization of agri-food chains and bio-fuels. The objective is to organize an integrated and sustainable supply chain to improve food security and competitiveness (feed production, organic production, renewable) to meet the growing demands for alternative energy sources and enhance the environmental, economic and social development of the region.</i>

Dates (from – to)	2012 October
location	Bosnia and Herzegovina
Employer	vice-president of the Republic of Srpska – Bosna I Hercegovina –
Main activities and responsibilities	Team Leader: senior expert of agribusiness for a plan of organization of agri-food chains and bio-fuels. The objective is to organize an integrated and sustainable supply chain to improve food security and competitiveness: livestock, feed production, organic production, renewable
Dates (from – to)	2012 (July) and 2013 (April)
location	Congo (DRC)
Employer	Government of DRC
Main activities and responsibilities	<i>Senior expert of agribusiness for a feasibility study for a national plan of organization of agri-food chains and bio-fuels . The objective is to organize an integrated and sustainable supply chain to guarantee: a) traceability of vegetable proteins from the field to the livestock; and b) to stabilize the cost. To achieve this goal, the supply chain has to be completely integrated in order to internalized the cost and protect them from the volatility of international markets. The double use of the oil-crops can allowed a double market: feed (proteins) and non-food for the oil (agrienergy, bioplastics, biolubricants, etc....) with contract base and stable price on long run</i>
Dates (from – to)	2010 to 2020
location	Brussels
Employer	IUCN, International Union for Conservation of Nature (www.iucn.org)
Main activities and responsibilities	Senior expert agro-economist of the EU Business and Biodiversity Platform (B@B) (http://ec.europa.eu/environment/biodiversity/business/index_en.html) promoted by IUCN, International Union for Conservation of Nature (www.iucn.org): unique facility within the European Commission's Initiative where businesses can come together to share their experiences and best practices, learn from their peers, and voice their needs and concerns to the European Commission: management of biodiversity, strategy to convert biodiversity into value-added agriculture, use of biodiversity to improve sustainability of agriculture Member of the IUCN Commission on Environmental, Economic and Social Policy (CEESP): The Commission on Environmental, Economic and Social Policy (CEESP) contributes to the IUCN's Mission by generating and disseminating knowledge, mobilising influence, and promoting actions to harmonise the conservation of nature with the critical social, cultural, environmental, and economic justice concerns of human societies: https://www.iucn.org/commissions/commission-environmental-economic-and-social-policy
Dates (from – to)	2010 June – November
location	Montenegro
Employer	Company: Hydea Consulting Ltd; reference: Stefano Destro, Contact: www.hydea.eu
Main activities and responsibilities	Senior expert: agro- economist. Project: Lot 1 Rural Development “Preparation of a Fruit and Vegetables sector study for the IPARD programme”: assessing regional production capacities, (f) Identify private investment requirements and capacities in both the horticultural and wine sectors to approximate the Acquis; assess the financial capabilities of the potential beneficiaries in the sector and provide input and recommendations to the design of the financial engineering systems needed to facilitate the implementation of the interventions under the IPARD programme
Dates (from – to)	2009 Oct - Dec
location	Brussels
Employer	Executive Agency for Competitiveness and Innovation (“the EACI”)
Main activities and responsibilities	independent experts appointed as evaluators of proposals within the Call for proposals CIP-EIP-Eco-Innovation-2009 (OJ 2009/C 89/2 Vol. 52 of 18/04/2009: http://ec.europa.eu/ecoinnovation
Dates (from – to)	2009 on
location	Brussels
Employer	Copa-Cogeca (www.copa-cogeca.be)
Main activities and responsibilities	Coordinator of the network on Economic analysis of the agrofood markets

Dates (from – to)	2008 July - December
location	Brussels
Employer	DG Enterprises
Main activities and responsibilities	Member of the Working Groups under the HLG (High Level Group) “Competitiveness of the Agro-Food Industry”: WG on food law (A simplification program thoroughly implemented to check the clarity of definitions and obligations, consistency and stability; Decision making process for authorisations in the context of Food Law, Food Labelling, Food safety and legislation); WG on consumer values and perception (Factors influencing consumer behaviour especially related to healthy dietary choices, Industry/company activities that can influence healthy lifestyle choices, Coordination/interaction between companies and with Governmental organisations and other stakeholders); WG on innovation: Agro-food research needs, funding and efficiency, translation of R&D results into new food systems and products
Dates (from – to)	2008 on
location	Brussels
Employer	Copa-Cogeca (www.copa-cogeca.be)
Main activities and responsibilities	Member of the Advisory Group of Copa-Cogeca on poultry-eggs and rural development. Member of the working group on economic analysis of the agrifood sector in Europe
Dates (from – to)	2007 -2008
location	Italy
Employer	Altra Romagna
Main activities and responsibilities	Senior researcher of the project DiR (http://dir.iamb.it) development of a district model for integration of rural systems as a governance for local and cross border territorial development
Dates (from – to)	2007 January
location	Bratislava, Slovakia
Employer	Slovak Research and Development Agency
Main activities and responsibilities	Senior evaluator: review and evaluation of R&D project proposal
Dates (from – to)	2006 Jun. – 2007 Dec
location	EU: Paris, Brussels
Employer	European Sciences Foundation
Main activities and responsibilities	Forward Look on European Food Systems in a Changing World coordinated by the Wageningen University. Activity: describe the most probable and realistic scenarios in European Food system (production, processing, distribution & retail, consumption) during the next decades; develop from these scenarios European Research Agendas for the first coming decade.
Dates (from – to)	2006 – May-Sept
location	Mauritius
Employer	European Commission
Main activities and responsibilities	Senior expert of agribusiness. “Formulation of an innovation policy roadmap for the Republic of Mauritius with an analysis of entrepreneurial innovation challenges and issues”. Provide the Government with a detailed roadmap on the adoption and implementation of policies for innovation, research and development, and business incubation, inclusive of institutional (macro/meso) and operational(micro) setups, for (new) commodities and services for export and import-substitution.
Dates (from – to)	2006 – 2012
location	Italy
Employer	Centuria-rit
Main activities and responsibilities	Member of the board of director of the Science and Technology Park “Centuria-rit”. Centuria-RIT is a Science and Technology Park working in Emilia-Romagna region and constituted by nearly 60 enterprises with a total turnover of about 3 billions of euro. The Mission of Centuria-RIT is to favour innovation, by encouraging the exchange of ideas, technology transfer and relations at local level, as well as by being a focal point for institutions, businesses and research centres willing to co-operate..
Dates (from – to)	2005 – November
location	Singapore - Malaysia
Employer	Altra Romagna (Italy)
Main activities and responsibilities	Senior researcher on market analysis: position and strategy for the Italian food products in the South-East Asian markets

<ul style="list-style-type: none"> • Dates (from – to) • Name and address of employer <ul style="list-style-type: none"> • Type of business or sector • Occupation or position held • Main activities and responsibilities 	<p>From 2004 to 2009; from 2009 to 2014</p> <p>Province of Forlì-Cesena (www.provincia.forli-cesena.it/giunta/)</p> <p>Department of agrifood and rural development (www.provincia.forli-cesena.it/agricoltura/)</p> <p>Councillor</p> <ul style="list-style-type: none"> - Councillor of agriculture policy, agribusiness and policy of territory. Senior expert of planning and budgeting of the 2007-2013 Rural Development Plan: ex-ante evaluation, planning according to project cycle management approach (PCM); budgeting; coordination of negotiation with stakeholders. - Project management of Interreg projects (regional cooperation): Team Leader of Interreg “Wineplan” (www.wineplan.net) – methodological study on the sustainable development of wine-producing areas; Interreg project Adriafood (www.adriafood.eu); Interreg project “Better” (www.better-project.eu); - Team leader of the biodiversity project “farmers guardian” rewarded with the Golden Panda of WWF International (2006); - Coordination of the extension service - Organization of the plan on agri-energy and bioeconomy - Negotiations and coordination of the plan on management of poultry manure, reduction of GHG and conversion in agri-energy - Organization and chairing the Italian poultry and eggs association (ASSOAVI: 2007-2010)
<p>Dates (from – to)</p> <p>location</p> <p>Employer</p> <p>Main activities and responsibilities</p>	<p>2004 – April-June</p> <p>Kyrgyz Republic</p> <p>World Bank</p> <p>Senior consultant to prepare a study on Agricultural Policy Update: The objective of the proposed study is to take stock of rural/agricultural growth performance and poverty reduction during the transition, and to outline the strategic options for the future. It would synthesize the many existing studies in this area and attempt to fill gaps in a few selected areas (e.g. the rural non-farm economy). The policy recommendations would lay out options for public sector support of the agriculture sector and rural areas that enhance fiscally sustainable, productivity-led growth while reducing poverty</p>
<p>Dates (from – to)</p> <p>location</p> <p>Name and address of employer</p> <p>Main activities and responsibilities</p>	<p>2004 – March</p> <p>Bruxelles</p> <p>European Commission DG Research</p> <p>Expert evaluator of the proposal for the call on RTD actions under the specific programme for research, technological development and demonstration: ‘Integrating and strengthening the European Research Area - Thematic priority area: ‘Food quality and safety’</p>
<p>Dates (from – to)</p> <p>location</p> <p>Employer</p> <p>Main activities and responsibilities</p>	<p>2004 – March-April</p> <p>Romania</p> <p>Phare Implementation Unit of the Ministry of Agriculture; European Commission</p> <p>Analysis, completion and structuring of programming strategic document in compliance with the requirements included in the Programming Guide 2004: structuring and completion of the Project Fiche for the National Veterinary & Food Safety Agency</p>
<ul style="list-style-type: none"> • Dates (from – to) • Name and address of employer <ul style="list-style-type: none"> • Type of business or sector • Occupation or position held • Main activities and responsibilities 	<p>From 2003 on</p> <p>University of Bologna</p> <p>PhD food economics</p> <p>Lecturer of Agribusiness – member of the academic committee of the PhD program</p> <p>Lectures in agribusiness; management of the observatory on the European food industry</p>
<p>Dates (from – to)</p> <p>location</p> <p>Employer</p> <p>Main activities and responsibilities</p>	<p>2003 – Sept.-Nov.</p> <p>Italy</p> <p>Ministry of Agriculture and Forestry</p> <p>Member of the advisory group for the preparation of the national plan on poultry industry: economic-financial analysis of the poultry industry in Italy and EU; SWOT analysis, development of specific policy; negotiation among social-economic stakeholders</p>

Dates (from – to)	2003 on
location	Italy: provinces of Forlì-Cesena, Rimini and Ravenna
Employer	Altra Romagna s.cons.ari (www.altraromagna.net) – local agency of development; public-private company for the development of the mountain areas; management of the EC-program Leader+
Main activities and responsibilities	Director of the company; development of the projects and planning of territorial strategies.
Dates (from – to)	2003 – June
location	Bruxelles
Employer	European Commission DG Research
Main activities and responsibilities	Expert-evaluator of projects for the FP6-2003-INNOV-1 “Stepping up economic and technological intelligence” to address small and medium enterprises SMEs to FP6
Dates (from – to)	2003 – April
location	Poland
Employer	Ministry of Agriculture and Rural Development of Poland
Main activities and responsibilities	Expert on the institutional building for the planning and implementation of EU structural funds and rural development program: Leader+ program (rural development). Institutional building at Ministry level for the management of EU funds; procedures of selection of proposal; management of negotiation among stakeholders
Dates (from – to)	2003 – Feb-Nov.
location	Albania
Employer	Delegation of the European Commission
Main activities and responsibilities	Identification, appraisal and preparation of CARDS 2003 projects for Albania. Sector: trade (excluding veterinary and phytosanitary measures): metrology, market surveillance and consumer protection, standards (economic analysis; evaluation of EU policy in Albania; institutional building; draw of ToR)
Dates (from – to)	February 2002
location	Belgium- Bruxelles
Employer	DG Research
Main activities and responsibilities	Evaluation of R&TD projects “Quality of life and management of living resources – KA3 Cell Factory” – stage II panel: exploitation potential, contribution to policy and social objectives, and economic development
Dates (from – to)	2001
location	Toscany Region
Employer	Regional Agency for the development and innovation of the Agro-food settore
Main activities and responsibilities	Evaluation of R&TD projects on fish farming
Dates (from – to)	2001
location	Belgium- Bruxelles
Employer	DG Research
Main activities and responsibilities	Evaluation of R&TD projects “SME Specific Measures - Pilot Action on Collective Research - Promotion of innovation and encouragement of SME participation programme”
Dates (from – to)	2001 – 2002
location	Italy
Employer	SPINNER Consortium : Alma Mater Foundation (University of Bologna) and Sviluppo Italia (Public Merchant Bank)
Main activities and responsibilities	Senior consultant: entrepreneurship tutoring for the start up of enterprise (business angel): preparation and evaluation of business plan; mentoring in business management.

Dates (from – to)	2001 – 2003
location	Italy
Employer	Rimini Province
Main activities and responsibilities	Senior consultant. Planning of Local Plan of Development and monitoring of structural fund for Objective 2 areas: socio-economic analysis; SWOT analysis of territory; local policy planning; management of consensus among municipalities; negotiation among social-economic stakeholders
Dates (from – to)	Nov. 2000 – Sept. 2001
location	Italy
Employer	ISMEA (National Agency for agro-food market information) Italian Minister of Agriculture
Main activities and responsibilities	Senior consultant: financial-economic analysis of the horticultural, flower and olive oil industries; identification of strategies of development and needs of national policy
Dates (from – to)	Nov. 2000 to date
location	Italy
Employer	Prometeia srl
Main activities and responsibilities	Senior researcher: analysis and forecast of the agro-machinery industry; analysis of agricultural added value and effect on demand of machinery
Dates (from – to)	July 2000
location	Italy
Employer	Forlì Province
Main activities and responsibilities	Expert: evaluation and feasibility of the EC program "Leader+" to the local rural territory and mountain areas
Dates (from – to)	April-Sept. 2000
location	Italy
Employer	ConAv – consortium of Italian Poultry Industries
Main activities and responsibilities	Project manager of the project of investments "ConAv-bioscurity", presented to the Italian Minister of Agriculture according to the Reg. 173/98 art.13 for multiregional projects in the the agri-food industry.
Dates (from – to)	Dec. 10-11, 1999
location	Italy
Employer	Emilia-Romagna Region
Main activities and responsibilities	Expert for the evaluation of research proposals for L.28 of 11/08/1998 "Enhancement of the agri-food system" in Emilia-Romagna
Dates (from – to)	Nov. 29 Dec. 2, 1999
location	Belgium
Employer	European Commission -DG Research
Main activities and responsibilities	Expert for the evaluation of research proposals for "Promotion of Innovation and Encouragement of SME Participation - Economic and Technological Intelligence"
Dates (from – to)	November 1999 - February 2000
location	Hungary
Employer	Hungarian Foundation for Enterprise Promotion - Phare Multi Contract-Agriculture
Main activities and responsibilities	Project manager of "Guidelines on Return to Scale and Economic and Financial Basis for Rural Associations
Dates (from – to)	Nov-Dec 1999
location	Italy
Employer	Italian Ministry of Agriculture
Main activities and responsibilities	Member of the advisory group of the Secretary of Agriculture for the develop of a National Plan on Fruits and Vegetables: economic analysis of agricultural production, packing industry and processing; identification of strategy and draw of national policy on the industry; negotiation among social-economic stakeholders
Dates (from – to)	July-November 1999
location	Italy
Employer	Abruzzo - Region
Main activities and responsibilities	Senior Researcher: feasibility study of logistic organization of fresh agricultural production in Regions facing the Adriatic Corridor

Dates (from – to)	September 1999
location	Italy
Employer	Canadian Consulate General
Main activities and responsibilities	Senior Researcher: economic analysis of competitiveness and internationalization of the Italian food industry and potentiality of foreign direct investment in North America.
Dates (from – to)	since 1999 on
location	Italy
Employer	PROMETEIA Ltd econometric analysis
Main activities and responsibilities	Senior researcher: 1) economic analysis of the Italian agriculture within the economic microsectors; 2) econometric model of agricultural machinery and tractors in the Italian market
Dates (from – to)	1998-'99
location	Italy
Employer	Forlì Province
Main activities and responsibilities	Consultant for the organization of the Territorial Pact for agriculture and agro-industry for rural development plan 2000-'06: economic analysis of the local agriculture and agri-food industry ; socio-economic evaluation of territory; identification of local strategy of development; draw of public policies; negotiation among social-economic stakeholders
Dates (from – to)	1998-'99
location	Italy
Employer	CENTURA – Cooperative Council – Italian Ministry of Social Affairs
Main activities and responsibilities	Senior Researcher of the multiregional project “ Re-engineering the cooperative enterprises to face new market challengers”: economic-financial analysis of agri-food cooperatives; SWOT analysis; perspective analysis and identification of management strategy; impact of human resources.
Dates (from – to)	1998
location	Italy
Employer	CENTURA-sciences & technology park; ENEA- national agency for energy
Main activities and responsibilities	Senior researcher: survey and report on the energy use and efficiency in the agro-food industry: document towards the adoption of the Kyoto agreement.
Dates (from – to)	1998 - 1999
location	Italy
Employer	City of Forlì
Main activities and responsibilities	Consultant: development of the marketing information system for the new Center of Commodity Exchange for agricultural & livestock products (poultry): www.avicola-forli.com
Dates (from – to)	1997: October
location	USA-Israel
Employer	BARD - United States-Israel – Binational Agriculture Research and Development Fund
Main activities and responsibilities	Project evaluator: evaluation of the project BARD n. US-2863-97 “Internal Inoculum of Erwinia amylovora in Apple and Pear and its role in the Fire Blight Disease”.
Dates (from – to)	1997-98
location	Italy
Employer	AERAC- Poultry Growers' Association of Emilia-Romagna
Main activities and responsibilities	Research: estimation of an econometric model (time series) of price determination of broilers and forecast of a referring market price
Dates (from – to)	1997: May-June
location	Uzbekistan
Employer	-TACIS -“Agritechno-CEAS” Consortium
Main activities and responsibilities	“TEFAP”-Takis project: Technical Assistance in Training and Education of Farmers and Allied Personnel”. Short term expert of Tree Crop Business Management forActivity: training needs assessment, curriculum development, establishment of new courses, training of trainers, training of advisory and education workers.

Dates (from – to)	1997
location	Italy
Employer	Centrale Ortofrutticola di Cesena (Italy)
Main activities and responsibilities	Research «Market analysis of horticultural products: assessment of the competition of new production regions in the Mediterranean Basin». Evaluation of the impact of the new free trade area in the Mediterranean Basin on the Italian horticulture.
Dates (from – to)	1996-98
location	Italy
Employer	Centuria – science & technology park
Main activities and responsibilities	Scientific consultant of tasks 1, 2 and 3 of the project «ADAPT- European project on innovation and training in enterprises of the agri-food industry»: perspective and development of the agri-food industry (task 1), identification of new skill (task 2), procedure of training (task 3).
Dates (from – to)	1996
location	Italy-Belgium
Employer	European Commission
Main activities and responsibilities	As member of ETAN (European Technology Assessment Network), referee of the «Green Paper on Innovation» by the European Commission DG XII.

EDUCATION AND TRAINING

- Dates (from – to) 1998 - June
- Name and type of organisation University of Bologna
- Principal subjects Summer school on econometrics: efficiency analysis (Prof. L.Simar); demand analysis in the regulated industries (Prof. L.D.Taylor).
- Title of qualification awarded diploma
- Dates (from – to) 1998
- Name and type of organisation School of Management of the Bocconi University, Milan (Italy):
- Principal subjects "Investments: planning, evaluation and capital budgeting"
- Title of qualification awarded diploma
- Dates (from – to) 1991-1994
- Name and type of organisation University of Padova (Italy)
- Principal subjects Economic of territory; lecturer of economics of food markets
- Title of qualification awarded PhD economics of territory
- Dates (from – to) 1990-1991
- Name and type of organisation Washington State University (USA)
- Principal subjects Agricultural economics
- Title of qualification awarded M.A.- Master of Art -
- Dates (from – to) 1983-1990
- Name and type of organisation University of Bologna (Italy)
- Principal subjects Agricultural sciences
- Title of qualification awarded Laurea in Agricultural Sciences

PERSONAL SKILLS AND COMPETENCES

*Acquired in the course of life and career
but not necessarily covered by formal
certificates and diplomas.*

MOTHER TONGUE

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

SOCIAL SKILLS AND COMPETENCES

*Living and working with other people, in
multicultural environments, in positions
where communication is important and
situations where teamwork is essential
(for example culture and sports), etc.*

ORGANISATIONAL SKILLS AND COMPETENCES

TECHNICAL SKILLS

- 1999 – Course “The World Trade Organization and its Impact on International Agro-Food Marketing”, organized by CIHEAM-IAMZ and WTO in Zaragoza (Spain) February 22-27.
- 1998 - Course "Promoting Innovation in SMEs: profile analysis" organized in London by the Production Engineering Research Association (March 26/27)
- 1997 – Advanced Course on “Planning and Management of a HACCP System (Hazard Analysis of Critical Control Points)”, University of Parma & Reggio Città degli Studi (Reggio Emilia – Italy).
- 1996 - Advanced Course on “Econometric Modelling of Agricultural Markets” held in Adana (Turkey) from 11th to 22nd November, co-organized by the International Centre for Advanced Mediterranean Agronomic Studies (CIHEAM) and the University of Çukurova (Turkey).
- 1995 - "Modelling Cropping Systems" Scientific Seminar, within the Italian Target Project "PANDA", given by Prof.G.Cambell and Prof.C.Stockle of the Washington State University.
- 1994 - Advanced Course "Sampling Methods in Agriculture and the Agri-Food Industry", hold in Beirut (Lebanon) organized by CIHEAM-IAMZ (International Center for Advanced Mediterranean Agronomic Studies Mediterranean Agronomic Institute), Faculty of Agricultural Sciences Lebanese University, ICARDA (International Center for Agricultural Research in the Dry Areas), and the Commission of the European Union (DGI).
- 1985, 1986, 1988 research methodology courses, taught by Prof.C.Scala of the Economic and Banking School of Siena University;

ITALIAN

ENGLISH

excellent
good
excellent

Areas of expertise: Sector areas: agribusiness; territorial marketing; research methodology; economics of research; territorial development (rural-urban integration).
Ongoing projects include: agri-food chain management; economics of research and technological assessment; regional and territorial development; rural-urban interaction;

Membership of Professional Bodies:

Professional:

- SINAPSE - Scientific INformation for Policy Support in Europe
- International Agribusiness Management Association (IFAMA: : <http://www.ifama.org>);
- Association of Management Consulting (APCO: : www.apcoitalia.it);
- International Council of Management Consulting Institutes (ICMCI)
- National Academy of Agriculture (www.accademia-agricoltura.it)
- LEDS – Low Emission Development strategies: Agriculture, Forestry and Land-Use Working Group (AFOLU) <http://ledsgp.org/sector/Agriculture>
- GFAR global forum of agricultural research (<https://www.gfar.net/>)
- Business @ biodiversity of the European Commission DG environment

Club: Rotary Club International -District 2070.

Programming aspects: Sector studies; regional development planning; project identification and management; planning studies; organizational development; training; monitoring & evaluation

MICROSOFT OFFICE;

AND COMPETENCES
*With computers, specific kinds of
equipment, machinery, etc.*

ECONOMETRIC PACKAGES: SYSTAT;

OTHER SKILLS
AND COMPETENCES
Competences not mentioned above.

Resume:

Gian Luca Bagnara is an economist specialized in agribusiness and economics of territory;
Certified Management Consultant according to the ICMCI protocol.

Education: Ph.D in Economics of Territory (University of Padova - Italy), M.A. agricultural
economics (Washington State University - USA); Laurea in agricultural sciences (University of
Bologna – Italy; Technical High School of Agriculture –Italy).

Expert of EU programs and international projects. Expert-evaluator of the European Commission
- DG Research and of the Italian Ministry of University and Research and the Italian Ministry of
Economic Development.

Member of numerous international scientific organizations: the Strategic Analysis of Specific
Science and Technology Policy Issues (STRATA); the International Food and Agribusiness
Management Association (IFAMA - www.ifama.org), the European Association of Agricultural
Economists (EAAE); etc.

Member of the Italian Academy of Agriculture: <http://www.accademia-agricoltura.unibo.it/>

Author of 153 publications (scientific: 51; extension: 102).

Institutional roles:

-Since 2008, member of the working group of poultry-eggs and of the network on economic
analysis of Copa-Cogeca (Brussels) - European organization of farmer associations and
cooperatives (<http://www.copa-cogeca.be>).

-Since 2009-2019 president of the professional register of agricultural technicians
- Since 2012 president of TEXERE inc. agricultural company and agribusiness
(<http://www.texerecongo.com/>)

-Since 2013, president of AIFE - the Italian Association of dried fodder (www.aife.eu/), and
member of the working group of Copa-Cogeca on dried fodder and member of CIDE -
Commission Intersyndicale des Déshydrateurs Européens.- European Dehydrators Association

-Since 2014 President of ASSOAVI the Italian inter-branch association of producers of eggs
(www.assoavi.fc.it/)

Key words: agribusiness, regional development, assessment.

ADDITIONAL INFORMATION

Certification: CMC - Certified Management Consultant according to the International Council of
Management Consulting Institutes (ICMCI).

Awards:

- shortlisted for the Finance Monthly Magazine – M&A Awards 2019 in the category of:
Management Consulting - Advisory Firm of the Year Italy
- Who'sWho in the World – 16th Edition 1999
- International Biographical Centre of Cambridge (UK): “2000 Outstanding Scientists of the 20th
Century: field of agribusiness & Economics of Territory” 1999
- American Biographical Institute (USA): “Five Hundred Leaders of Influence” 1999
- Who'sWho in Science and Engineering – 5th Edition 2000-2001
- Paul Harris Fellow from Rotary International (2007, 2008, 2016)
- honorary member of the China Grassland Association of China Animal Agriculture Association
(2014-2016)

LIST OF PUBLICATIONS

Scientific:

1. Rivalta L., Bagnara G.L., Cobiainchi D., 1985 - Breeding program for pear genetic improvement for Psylla, Pear Scab, fire blight resistance and dwarf trees by the Istituto Sperimentale per la Frutticoltura. *ActaHort.* 159:92.
2. Rivalta L., Maltoni M.L., Bagnara G.L., Cobiainchi D., 1989 -The grafting performance of pear. *Acta Horticulturae* 256: 85-92
3. Bagnara G.L., Rivalta L., 1989 -Dwarfing in pear. *Acta Horticulturae* 256: 103-110.
4. Bagnara G.L., Maltoni M.L., Rivalta L., 1988 - Selezione di materiale di pero con differente capacità di accumulo di sostanza secca. *Agricoltura Ricerca* 102: 59-62.
5. Bagnara G.L., Faedi W., Severi A., 1989 -Applicazione dell' analisi multivariata per la selezione di semenzali di melo quali potenziali portinnesti. *Agricoltura Ricerca* 102:63-66.
6. Bagnara G.L., Lecomte P., Rivalta L., Quarta R., 1992.-Estimation of stability for fire blight resistance in pear. *ActaHort* 317: 97-105
7. Faedi W., Rosati P., Bagnara G.L., Cecchini M., 1992.-Multivariate analysis in the selection of apple mutants. *ActaHort* 317: 89-95
8. Faedi W., Bagnara G.L., Turci P., Winterbottom C.Q., De Clauser R., 1991. -Valutazione della suscettibilità ad antracnosi di diversi cloni di fragola. *Atti del "Convegno nazionale sulla fragola"*, Verona, 15 novembre.
9. Bagnara G.L., Rivalta L., Laghi M., Quarta R., 1992. Valutazione di diverse combinazioni d'incrocio di pero per la resistenza al colpo di fuoco batterico. *Agricoltura Ricerca* 140: 73-76.
10. Bagnara G.L., Rivalta L., Laghi M., Quarta R., 1992. Cross combination for fire blight resistant in pear. *ActaHort.* 338: 369-374
11. Bagnara G.L., Laghi M., Rivalta L., 1994. Miglioramento genetico per la resistenza a stress nel pero. *Frutticoltura LVI*, 1. 65-68.
12. Bagnara G.L., Rivalta L., Laghi M., Quarta R., Lecomte P., 1994. Aspects genetiques et strategie de selection pour la resistance au feu bacterien: l'amelioration du poirier en Italie. *L'Arboriculture Fruitiere*, 472: 17-20.
13. Liverani A., Moschini L., Bagnara G.L., 1994. Applicazione dell'analisi multivariata per la selezione di pesche e nettarine. *Italus Hortus*, vol.1, n.1: 42-46.
14. Bagnara G.L., 1994. Strumenti per il miglioramento genetico: modelli statistici per la stima della stabilità ed adattabilità. *Italus Hortus* 2: 23-29 .
15. Rivalta L., Bagnara G.L., Laghi M., 1994. Costituzione di portinnesti franchi di pero. *Atti II Giornate Scientifiche S.O.I., S.Benedetto del Tronto*, 22-24 giugno. *Atti II Giornate Scientifiche S.O.I., S.Benedetto del Tronto*, 22-24 giugno: 175-176.
16. Bagnara G.L., Baruzzi G., Lucchi P., Turci P., 1994. Studio sulla stabilità ambientale di cloni di fragola. *Atti II Giornate Scientifiche S.O.I., S.Benedetto del Tronto*, 22-24 giugno: 149-150.
17. Bagnara G.L., 1994. Relazioni fra aree frutticole e caratteristiche del territorio. *Atti II Giornate Scientifiche S.O.I., S.Benedetto del Tronto*, 22-24 giugno: 35-36.
18. Bagnara G.L., Rivalta L., Laghi M., Quarta R., 1993. Relationship between fire blight resistance and some traits in pear. 6th International Symposium on Pear Growing, USA. *ActaHort* 367.
19. Bagnara G.L., 1993. Biometric relationships between roots and canopy in pear. 6th International Symposium on Pear Growing, USA. *ActaHort* 367.
20. Bagnara G.L., Maltoni M.L., Laghi M., Rivalta L., 1993. Relationship between vegetative structure and early bearing in pear seedlings. 6th International Symposium on Pear Growing, USA. *ActaHort* 367.
21. Bagnara G.L., 1993. Changings in pear demand in Italy. 6th International Symposium on Pear Growing, USA. *ActaHort* 367.
22. Bagnara G.L., 1994. Quality of Food Products and Effect on Distribution. *Proceedings of the Fourth Conference on "Food, Agriculture and the Environment"*, Minnesota (USA), Sept. 4-10.
23. Bagnara G.L., Bagnara D., 1994. International Research in changing Agricultural Sistem: the Role of Italy. *Proceedings of the Fourth Conference on "Food, Agriculture and the Environment"*, Minnesota (USA), Sept. 4-10.

24. Worley, R. Folwell, V McCracken, G.L. Bagnara, 1995. Food Label Regulations in the United states and European Community: International Trade Facilitators or Non Tarrif Barriers. *Journal of International Food & Agribusiness Marketing*, 7 (2): 91-103.
25. Bagnara G.L., Worley T., Folwell R, 1995. European packaging and Recycling Regulations: Implications for Food Marketing and Trade. *Journal of Food Distribution Research*, XXVI, 1: 53-57.
26. Bagnara G.L., 1995. Endowed Areas and Spatial Organization: Analisis of Agri-food Production in Emilia-Romagna. *Proceedings of the 40th Seminar of the European Association of Agricultural Economists "The Regional Dimension in Agricultural Economics and Policies"* Ed.F.Sotte & R.Zanoli, Univ. of Ancona & RAISA: 55-74.
27. Bagnara G.L., Rivalta L., Laghi M., 1995. Costituzione di portinnesti franchi di pero: applicazione di un modello di sistema. *Rivista di Frutticoltura* 9: 81-83.
28. Bagnara G.L., Rivalta L., Laghi M., Quarta R., 1996. Evaluation of Fire Blight Resistance in Pear: Combining Ability and Breeding Strategy. *Acta Horticulturae* 411:383-392.
29. Worley T., Folwell R., Bagnara G.L., 1996. Tariffication Under the Uruguay Round of GATT: The Case of Swiss Asparagus. *Journal of Food Distribution Research* XXVII (1): 45-49.
30. Bagnara D., Bagnara G.L., Santaniello V., 1996. Role and value of international germplasm collections in the Italian durum wheat programs. *International Symposium on "The Economics of Valuation and Conservation of Genetic Resources for Agriculture"*, Rome, May 13-15.
31. Bagnara G.L., 1996. Consumer Willingness to Pay for Food Safety: Results from a Survey on Peaches. *Proceedings of the XIIIth International Symposium on Horticultural Economics*, Rutgers University, New Jersey. *Acta Horticulturae*, 429: 157-164.
32. Bagnara G.L., 1997. Cambiamenti nel consumo di prodotti ortofrutticoli. *Agricoltura Ricerca*, 169: 79-94.
33. Bagnara G.L., 1997. Domanda di innovazione e politica della ricerca nel sistema agro-alimentare: considerazioni sulle potenzialità di sviluppo. *Agricoltura Ricerca*, 171: 115-134.
34. Alvisi F., Bagnara G.L., 1998. Changes of the EU policies in horticulture. *Sixth Joint Conference on "Food, Agriculture and the Environment"* Center for International Food and Agricultural Policy, University of Minnesota, Minneapolis, Aug.31-Sept.2.
35. Bagnara G.L., 1999. Competitive Analysis of Horticultural Cooperative and Re-engineering Perspectives. *Forum of the International Agribusiness Management Association*, June 13-16.
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37. Bagnara G.L., 2001. Market common organization and perspectives for peach industry. *ItalusHortus* (8) n.3: 20-21.
38. Bagnara G.L., 2002. Innovation Policy of the 6th Framework Program of the European Commission. *8th Joint Conference on Food, Agriculture and the Environment – August 25-28, 2002, Red Cedar Lake, Wisconsin*
39. Bagnara G.L., C.Di Clemente, 2004. Financial performance of the food industry and competitiveness. *9th Joint Conference on Food, Agriculture and the Environment "Padova-Minnesota"*.
40. Shamsiev B., Gordon H., Christensen G., Kupueva A., Ukaeva U., Bagnara G.L., 2004. *Kyrgyz Republic Agricultural Policy Update - Sustaining Pro-poor Rural Growth: Emerging Challenges for Government and Donors*. World Bank
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42. Bagnara G.L., Di Clemente C., 2007. Effetti del ciclo macroeconomico sulla formazione del valore nella filiera agroalimentare europea. *AF – Analisi Finanziaria*, 67: 61-76
43. Bagnara G.L., Barducci G., 2009. La costruzione del valore nelle imprese agroalimentari. *AF- analisi finanziaria*, n.72: 5-21.
44. Bagnara G.L., De Leonardis L., 2009. Le determinanti degli investimenti diretti esteri nel settore agroalimentare italiano. *Budget – analisi, programmazione e controllo di gestione*, n.56: 51-75.

45. Bagnara G.L., 2009. The impact of welfare on the European poultry production: political remarks. Proceedings of the 8th European Symposium on Poultry welfare, World's Poultry Science Journal : 154-163.
46. Caccamisi D., Szabo M., Bagnara G.L., Kastner R., Jovovic R., 2010. Fruit and Vegetables and Wine sector study for IPARD programme. European Union IPA Programme for Montenegro.
47. Bagnara G.L., Di Clemente C., 2012. Impact of the macro-economic cycle on financial ratios of the European agro-food industry. Wageningen International Conference on Chain and Network Management (WICaNeM 2012) Wageningen, The Netherlands, 23 - 25 May 2012
48. Bagnara G.L., Guidi G., 2012. Value of agrifood chain: a comparative financial analysis of cooperatives with capital businesses. International Conference on cooperative systems 2012: The contribution of cooperatives to the sustainable development of local economic circuit. EURAC. Working Paper, ResearchGate
49. G.L.Bagnara, M.T.Mengarelli, 2016. Agri-food Value-Chain: a Link Between Sustainable Development and Social-Value of Enterprise. Working Paper, ResearchGate
50. Bagnara G.L., Mengarelli M.T., 2017. Mainstreaming Agrobiodiversity in Sustainable Agro-Food Systems. Symposium Corporate Responsibility & Sustainable Development, E.S.C PAU, France
51. Bagnara G.L., Mengarelli M.T., Bagnara C., Bagnara E., 2019. Social farming for sustainable development. Proceedings of the Seventh Annual International Conference on Sustainable Development (ICSD), September 24-25, 2019, Columbia University, New York, (USA). https://ic-sd.org/wp-content/uploads/2019/11/gian_luca_bagnara.pdf

Extension

1. Bagnara G.L., 1983 - La coltura del melo nel veronese. Informatore di Ortoflorofrutticoltura, XIV, 1: 21-23
2. Cobianchi D., Bagnara G.L., 1983 - Influenza della GA₄₊₇ sul contenimento della rugginosità delle mele golden delicious. Frutticoltura, XLV, 5:43-46.
3. Bagnara G.L., 1983 - Nuovi indirizzi nella difesa della vite. Frutticoltura, XLV, 6-7:97.
4. Bagnara G.L., 1983 - Recenti acquisizioni sul fire-blight. Not. di Ortoflorofrut., IX, 6:302.307.
5. Cobianchi D., Rivalta L., Bagnara G.L., 1986 - Comportamento agronomico di alcune cultivar di pero in diverse combinazioni d'innesto. Frutticoltura, XLVIII, 3-4:43-46.
6. Rivalta L., Cobianchi D., Bagnara G.L., 1986 - Comportamento vegeto-produttivo del pero su 6 portinnesti. Frutticoltura, XLVIII, 3-4:47-51.
7. Rivalta L., Quarta R., Bagnara G.L., Cobianchi D., 1986 - Miglioramento genetico del pero presso l' I.S.F. di Roma. Frutticoltura, XLVIII, 3-4: 34-36.
8. Rivalta L., Maltoni M.L., Bagnara G.L., 1988 - Valutazione del portinnesto Colt a confronto con il Franco F12/1. Atti del Convegno Nazionale "I portinnesti delle piante da frutto, 15-16 dicembre, Ferrara.
9. Rivalta L., Bagnara G.L., Maltoni M.L., 1988. -Confronto fra sei portinnesti di cotogno innestati con la cultivar William. Atti del Convegno Nazionale "I portinnesti delle piante da frutto, 15-16 dicembre, Ferrara.
10. Bagnara G.L., 1990.-Cambamenti del marketing agroalimentare e suggerimenti per la frutticoltura. Notiziario Tecnico ERSO, 36:16-19.
11. Bagnara G.L., 1990- La frutticoltura incontra il mercato. L'Informatore Agrario n.31.
12. Faedi W., Liverani A., Bagnara G.L., 1991.-Aspetti e novità della coltura della fragola e del pesco in California. L'Informatore Agrario, 8:43-54.
13. Bagnara G.L., 1992. Marketing Ortofrutticolo in Europa. Annonaria, 18:41-63.
14. Persona R., Bagnara G.L., Cera F., 1993. Conoscere chi compra per vendere meglio. L'Inf. Agrario, 16: 15-18 e 113-114.
15. Bagnara G.L., 1993. Il mercato ortofrutticolo in Europa. L'Inf.Agrario, 17:12-15.
16. Bagnara G.L., Rivalta L., Quarta R., Laghi M., 1993. Miglioramento genetico del pero. Frutticoltura LV, 5: 53-60.
17. Rivalta L., Bagnara G.L., Laghi M., 1993. Tosca. Frutticoltura, LV, 5: 101.
18. Laghi M., Bagnara G.L., Rivalta L., 1993. Prime osservazioni sulle pere rosse. Frutticoltura LV, 7-8: 45-48.

19. Bagnara G.L., 1993. Potenzialita` economiche della provincia di Forlì. Rassegna Economica XV, 4: 56-58.
20. Worley, R. Folwell, V. McCracken, G.L. Bagnara, 1994. European and North American Regulation Concerning Food: Facilitator or Barrier to International Marketing? IMPACT Center Report #74, Washington State University.
21. Bagnara G.L., 1994. Regolamentazione della qualita` nei prodotti agro-alimentari: considerazioni sul marketing. Frutticoltura LVI, 4: 11-15.
22. Bagnara G.L., 1994. Il consumatore di prodotti biologici: analisi della domanda e potenzialita` del mercato. Frutticoltura LVI, 4: 48-52.
23. Bagnara G.L., 1994. Attuali tendenze del marketing ortofrutticolo. Frutticoltura 12: 61-65
24. Bagnara G.L., 1995. Evoluzione dei mercati all'ingrosso dei prodotti ortofrutticoli. Frutticoltura 1: 47-52.
25. Pasca di Magliano R., Bagnara G.L., 1995. Competitività e prospettive di mercato per la frutticoltura meridionale. Atti del Convegno "ricerca e innovazione per la peschicoltura meridionale", Sibari (CS), 1-2 giugno 1995: 47-81.
26. Bagnara G.L., 1995. La qualità dei prodotti alimentari attraverso la distribuzione. Rivista di Frutticoltura, 7/8: 25-28.
27. Laghi M., Bagnara G.L., Rivalta L., Dradi M., 1995. La coltura del pero in Italia: situazione attuale e possibili evoluzioni. L'Informatore Agrario 38: 35-38.
28. Bagnara G.L., Mengarelli M.T., 1995. L'avicoltura in Romagna. Rivista di Avicoltura 11: 38-42.
29. Bagnara G.L., Drei G.B., 1995. Marchi di qualità e valorizzazione delle pesche: analisi della percezione del consumatore. Atti del XXII Convegno Peschicolo, Cesena 28-30 settembre.
30. Bagnara G.L., Drei G.B., 1996. Marchi di qualità per la valorizzazione dei prodotti ortofrutticoli. L'Informatore Agrario 18:49-52.
31. Bagnara G.L., 1996. Tendenze nel consumo di ortofrutta in Italia: aspetti della segmentazione di mercato. Frutticoltura 5: 17-20.
32. Bagnara G.L., 1996. Considerazioni sulla domanda di ricerca nel settore agro-alimentare. Frutticoltura 5: 73-75.
33. Laghi M., Bagnara G.L., 1996. Aspetti del mercato delle pere: la formazione del prezzo. L'Informatore Agrario 21: 45-48.
34. Laghi M., Bagnara G.L., 1996. Aspetti del mercato delle pere: la distribuzione. L'Informatore Agrario 23: 28-32.
35. Laghi M., Bagnara G.L., 1996. Aspetti del mercato delle pere: esigenze di ricerca sulle pere rosse. L'Informatore Agrario 25: 51-54.
36. Bagnara G.L., 1996. Brand name and added value in horticultural products: analysis of consumer perception. Proceedings of the Fifth Joint Conference on "Agriculture, Food, and the Environment", Published by Center for International Food and Agricultural Policy, University of Minnesota, working paper WP96-4.
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39. Bagnara G.L., Laghi M., 1996. Aspetti del mercato delle pere: la relazione prezzo-produzione. L'Informatore Agrario 48: 59-61.
40. Bagnara G.L., Laghi M., 1997. Aspetti del mercato delle pere: la valorizzazione del prodotto. L'Informatore Agrario 1: 79-80.
41. Bagnara G.L., Rivalta L., Laghi M., Quarta R., 1997. Valutazione della resistenza al colpo di fuoco batterico nel pero capacità di combinazione e strategie di miglioramento genetico. Frutticoltura LIX, 3:69-72.
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The undersigned Gian Luca Bagnara, aware that, pursuant to Presidential Decree 445/2000 dell'art.76, false statements, false documents and the use of false acts are punishable under the Criminal Code and applicable laws declares under its own responsibility, the veracity of the information contained in this Curriculum Vitae, in accordance with Articles 46 and 47 of Presidential Decree 445/2000

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